



# KCADE Grant Bulletin

## Service Provider Spotlight

### Buffalo Trace Area Development District

**E**stablished in 1969 for regional planning and development, the Buffalo Trace Area Development District (BTADD) assists the five Buffalo Trace counties of Bracken, Fleming, Lewis, Mason and Robertson with the planning and implementation of a variety of programs and services.

The Buffalo Trace ADD not only assists local governments and administers several federal grant and loan programs, but also assists County Agricultural Development Councils by acting as administrator for several County Model Programs in the region.

"The importance of agriculture to the Buffalo Trace area economy cannot be overstated," points out Steve Miller, Executive Director, who has been with BTADD for 28 years. "As an economic development organization, we acknowledge the historic importance of agriculture and how essential it is to our area's economic future."

Miller adds that "the Buffalo Trace ADD's Board of Directors has encouraged involvement with County

Agriculture Development Councils and with promoting agribusiness."

To that end, BTADD also administers two loan programs targeted at the agriculture sector.

The Buffalo Trace Microloan Program targets tobacco farmers interested in agricultural diversification. Supported by Small Business Administration and Kentucky Agricultural Development Funds, loan are available under \$35,000 with a maximum 6-year term, with technical assistance integrated into the program.

The Agriculture Revolving Loan Program was developed using state and county Agricultural Development Funds to attract and promote diversified agribusinesses in the region.

The first project funded through this program was Four Seasons in Fleming County. This agri-business produces a livestock nutritional supplement line called Ultralyx.

The Ultralyx Nutritional Supplement line consists of loose minerals, pressed protein and mineral blocks, and protein supplement tubs that are fed free-choice to livestock. The core of the for-

mulations is distillers' dried grains, which provide a palatable source of protein and vitamins. The production facility is located in the Flemingsburg-Fleming County Industrial Park.

For more information about the programs and services offered through BTADD, visit their web site <http://www.state.ky.us/agencies/btrc/>, or contact their office below:

### Buffalo Trace ADD

Kenton Commonwealth Ctr.  
201 Government Street, Suite 300

P.O. Box 460  
Maysville, KY 41056

(606) 564-6894  
(800) 998-4347  
(800) 648-6056 TDD  
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### Did you know?

- Kentucky received over \$29.9 million in 2004 USDA grant and loan funds
- Southern SARE awarded over \$364,000 to 13 Kentucky projects between 2003 & 2004
- 2005 Southern SARE awards will be announced mid-late-February



[KentuckyUnbridled.com](http://KentuckyUnbridled.com)

## 2004 in Review: USDA Funds Awarded in Kentucky

### **Value-added Agricultural Product Market Development**

In October the USDA awarded over \$13.1 million for 97 projects in 34 states to increase economic opportunities for farmers and ranchers through the development of new products and markets for agriculturally based products. Of those awards, Kentucky received \$173,636 for a total of 2 projects.

Authorized as part of the 2002 Farm Bill, the Value-added Agricultural Product Market Development Grants program provides an opportunity to refine agricultural commodities and products to increase their value in the marketplace.

The following received funds through this program:

**Equus Run Vineyards, LLC**  
\$147,200 for marketing a bag-n-box 1.5 liter blush wine.\*

**Sheltowee Farm, Inc.**  
\$26,436 for marketing organic shiitake and oyster mushrooms.\*

### **Federal-State Marketing Improvement Program**

In July USDA announced 27 matching grants totaling \$1,338,000 to 23 states to support agricultural market research and demonstration projects. These funds will be used to explore new and innovative approaches to marketing U.S. food and agricultural products and

improve the efficiency and performance of the marketing system.

USDA awarded \$50,000 to the Kentucky Department of Agriculture, in cooperation with Kentucky State University, to research consumer acceptance, pricing strategies, packaging options, handling needs and successful marketing approaches relating to nontraditional items such as aquaculture products and specialty meats sold through farmers' markets to consumers and local restaurants.

### **National Animal Identification System**

In August USDA announced 29 state and tribal projects selected to receive a total of \$11.64 million to advance the national animal identification initiative.

"Kentucky Premises Identification/Southeastern Livestock Network Tracking Project" received \$269,093 for to demonstrate the systems and protocols necessary to facilitate data collection and reporting in varied sectors of the marketing and processing industries.

### **Rural Economic Development Loans**

In June USDA announced that 23 applicants from 19 states had been selected to receive over \$12.3 million in loan and grant funds to assist with job and business development. South Kentucky RECC received \$250,000 through this program.

### **Rural Emergency Responders Initiative**

In July USDA announced that \$100 million had been committed to support rural emergency responder efforts by prioritizing the financing for needed equipment and services.

Two Kentucky projects received funding through this program: *Lewis Co. Primary Care Center*-\$700,000 (facility acquisition); and *Clinton Co. Hospital*-\$14,727,000 (hospital).

### **Small Business Innovation Research: Animal Production & Protection**

NetQuest Services, LLC received an \$80,000 grant under this program to develop their proposed system that will provide continuous electronic monitoring of beef cattle and will provide early warning of the onset of disease as much as two to five days earlier than current visual diagnostic methods.

### **Other USDA Awards**

The previous awards are only a sampling of the awards received in Kentucky of which this office has been made aware. For listings of all award recipients for these and other USDA funding programs, visit the USDA's web site at [www.usda.gov](http://www.usda.gov).

\* Have received Agricultural Development Funds in the past.

"For more USDA news visit <http://www.usda.gov/newsroom.html>"



## Grants Available in Kentucky

### Agri-tourism Competitive Awards Program:

Through the Agri-tourism Competitive Awards Program, eligible on-farm Agri-tourism Businesses and Regional Agri-tourism Organizations can access state Agricultural Development Funds.

For the purposes of this program, **Agri-tourism** is defined as any economic activity that occurs on a farm for the enjoyment or education of the public to promote agricultural products, services, or experiences, which generate additional farm income.

For this program the Kentucky Agricultural Development Board set aside \$1.0 million for 2005 divided equally between two application cycles. Applications for the first funding cycle were due February 1; applications for the second cycle are due August 1.

For more information visit <http://agpolicy.ky.gov/> or call (502) 564-4627.

### 2005 Horticulture Advertising Grants

The Kentucky Department of Agriculture has cost-share funds available for horticulture businesses. The purpose of this program is to promote the sales of Kentucky-grown horticulture products through advertising and promotional activities.

The grants will provide cost-share match up to \$4,000 per calendar year for advertising expenses such as radio, television, billboard, and print. Applicants must provide at least a fifty percent (50%) cash match for all proposed advertising. Approved applicants will be reimbursed quarterly when receipts for actual expenses are submitted.

Applications will be accepted through September 30, 2005 for advertising between January 1 and December 31, 2005.

### 2005 Market Development Grants

The Kentucky Department of Agriculture has cost-share funds available for the development and improvement of new or emerging markets for Kentucky horticulture products.

The grants will provide cost-share match in three main areas: tradeshow (\$1,500 with 25% match), targeted market development meetings (\$1,000 with 50% match), and conferences (\$750 for approved conferences).

Applications will be accepted through September 30, 2005 for activities between January 1 and December 31, 2005.

For more information on either KDA grant program, contact a Plant Production Marketing Specialist at (502) 564-4983 or visit their web site at <http://www.kyagr.com>.

**Other Funding Opportunities** information available at [agpolicy.ky.gov/kcade/grant.shtml](http://agpolicy.ky.gov/kcade/grant.shtml)

## Grants Writing Resources

*No endorsement is intended or made of any hypertext link, product, service, or information either by its inclusion or exclusion from this page. While all attempts are made to insure the correctness and suitability of information under our control and to correct any errors brought to our attention, no representation or guarantee can be made as to the correctness or suitability of that information or any linked information presented, referenced, or implied.*

### Catalog of Federal Domestic Assistance: Developing & Writing Grant Proposals

[http://12.46.245.173/pls/portal30/catalog.GRANT\\_PROPOSAL\\_DYN.show](http://12.46.245.173/pls/portal30/catalog.GRANT_PROPOSAL_DYN.show)

### Deborah Kluge, IC: Proposal Pointers & Pitfalls

<http://www.proposalwriter.com/pointers.html>

### EPA: Grant Writing Tutorial

<http://www.epa.gov/grtlakes/seahome/grants.html>

### The Foundation Center: A Proposal Writing Short Course

<http://fdncenter.org/learn/shortcourse/prop1.html>

### GrantsDirect.com: Research

<http://www.grantsdirect.com/GDMain/Research101.htm>

### Grant Proposal.com: Advice from Funders

<http://www.grantproposal.com/funders.html>

### AAAS: Ten Commandments of Private Foundation Grant Proposals

<http://nextwave.sciencemag.org/cgi/content/full/2000/03/09/6>

### Grants.gov

<http://grants.gov>

### Non-profit Guides: Grant-writing Tools

<http://www.npguides.org/>





*Cultivating Kentucky's agricultural entrepreneurs*

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Sandra Gardner, Publishing Editor

In an effort to leverage Agricultural Development Funds and inform producers and agricultural organizations of other funding mechanisms, the **KCADE Grant Bulletin** has been developed by the Kentucky Center for Agricultural Development and Entrepreneurship (KCADE).

The **KCADE Grant Bulletin** is an electronic publication (PDF) geared towards Kentucky's agricultural and natural resources, as well as rural community resources. Internet access to a listing of grant opportunities, including those mentioned in this publication, is available at <http://agpolicy.ky.gov/kcade/grant.shtml>.

Anyone wishing to be added or removed from the **KCADE Grant Bulletin** distribution list may do so at any time by contacting the list administrator at govkyagpolicy@ky.gov. Those interested may also subscribe to the list via the above web address.

## Recent Grant Postings

### **KCADE Other Funding Opps.**

The following are posted at  
[agpolicy.ky.gov/kcade](http://agpolicy.ky.gov/kcade)

#### **USDA Programs**

##### **Community Food Projects**

Deadline: 3/30/2005  
Web: [www.csrees.usda.gov](http://www.csrees.usda.gov)

##### **Integrated Organic Program**

Deadline: 5/2/2005  
Web: [www.csrees.usda.gov](http://www.csrees.usda.gov)

##### **Watershed Processes & Water Resources**

Deadline: 3/1/2005  
Web: [www.csrees.usda.gov](http://www.csrees.usda.gov)

#### **Other Programs**

##### **1st Responder: Fire Department Equipment**

Deadline: Quarterly  
Web:  
[www.firstresponder.org](http://www.firstresponder.org)

## Upcoming Workshops around Kentucky

### **Small Business Development Center Programs**

For more details and course descriptions, visit SBDC's web site at  
[www.ksbdc.org/Training](http://www.ksbdc.org/Training).

#### **Ashland**

Tax Workshop for Sole Proprietors  
Date: 2/21/2005  
Location: Jesse Stuart Foundation, downtown Ashland  
Time: 9:30 to 11:30 AM  
Cost: \$10/person

#### **Elizabethtown**

Steps in Starting a Small Business  
Date: 3/16/2005  
Location: E-town SBDC  
Time: 9:00 AM to Noon  
Cost: Free

#### **Lexington**

Importance of Financial Statements  
Date: 3/3/2005  
Location: Lexington Public Library  
Time: 1:30 to 4:00 PM  
Cost: \$20

#### **Louisville**

Advanced Quickbooks Pro  
Date: 3/15/2005  
Location: SBDC Office  
Time: 9:00 AM to 4:00 PM  
Cost: \$60

### **The Grant Institute Program**

#### **GRANTS 101: Professional Grant Proposal Writing Workshop**

Date: March 21-23, 2005  
Location: Kentucky State University, Student Center Ballroom  
Time: 8:00 AM to 5:00 PM  
Cost: \$597, includes materials and certificates  
Registration information: [www.thegrantinstitute.com](http://www.thegrantinstitute.com)

